

EXAMPLE OF MAXIMIZING YOUR RETURN ON THE SALE OF YOUR HOME



6 Ivy Ridge Court, Greensboro, NC 27407

FSBO Example

Which Option Looks Better to You?

*Every home should be treated
like the investment it is!*



Listing the Home Immediately:

- List the home for \$185,000
- Commissions paid at 6% = \$11,100
- Estimated Days on the Market (90 days)
- Estimated seller paid closing costs = \$4,500
- Net to Seller = \$169,400

Working with MPI:

- Final sales price was \$203,000
- Commissions paid at 6% = \$12,180
- Income earned during the 13 month time period was \$17,400
- Seller paid closing costs = \$6,090
- Net to Seller = \$202,130

*This particular homeowner purchased this home as an investment. He could have listed the home immediately and walked away with \$20K for his efforts. However, by using one of our buyers he netted an extra \$30K+ in his pocket without having to be a LANDLORD! No maintenance, no hassles, just complete PEACE OF MIND!

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